

#### ABOUT US

Company Name: VINA ASTEC Co.,Ltd Representative Director: SHOICHI SUGITA Managing director: NGUYEN THE PHUONG

Establishment: 2010/09/06 Capital: USD 4,000,000-

Address: LOT F.01B1 F.01B2 Center Road, Long Hau IP, Long Hau Commune,

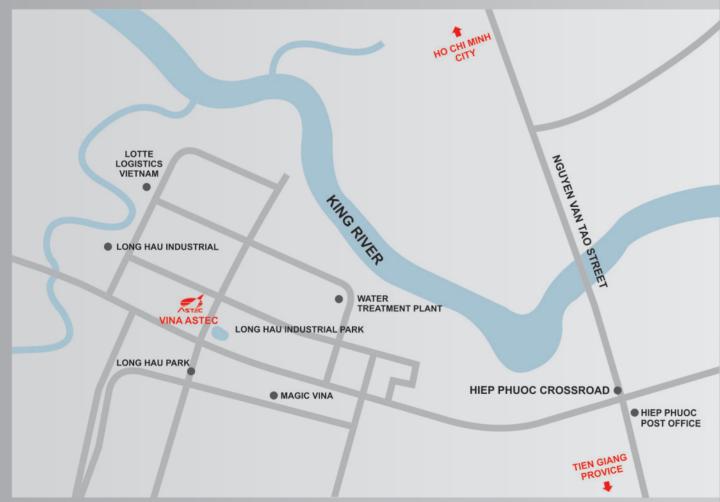
Can Giuoc District, Long An Province, Viet Nam

TEL: +84-28-3873 4743 FAX: +84-28- 3873 4753 E-mail: info@vinaastec.vn Factory area: 10,232.4m<sup>2</sup>

Number of employees: 182 people (2018)



# COMPANYPROFILE









## General information about

## **VINA ASTEC**

> Japanese standards. Japanese quality

VINA ASTEC was established in 2010, is a subsidiary of NISSHO ASTEC CO., LTD. - Osaka - Japan

At VINA ASTEC, we manufacture and assemble stainless steel fittings, components, molds and machine parts used in the construction and industrial sectors; at the same time, provide services like designing and manufacturing customized products; construction, installation, and maintenance services for equipment used in various fields like medical, industrial and environment.

Inheriting excellent techniques from our parent company and having a team of skillful employees, we are able to manufacture high-quality products which not only meet the technical requirements of our parent company, but also satisfy strict criteria from our customers, as well as from meticulous markets like in German, France, etc...

Apart from the great quality of our products, we are also committed to provide customers with exquisite services thanks to our expertise and experience gained through previous projects as well as our multi-language staff, guarantee customers full satisfaction with every single order you make with us.

# NISSHO ASTEC CO., LTD. RI-ZHANG ASTEC CO., LTD. VINA ASTEC CO., LTD.

#### **RELATED COMPANIES**

#### PARENT COMPANY:

NISSHO ASTEC CO., LTD. Headquartered in OSAKA - JAPAN URL: http://www.nissho-astec.co.jp/

SUBSIDIARY:

RI-ZHANG ASTEC CO.,LTD Headquartered in TAIWAN URL: http://astec.tw/





#### FIELDS AND SCOPE OF OPERATION

FIELDS	SCOPE OF OPERATION
Production of various types of stainless steel fittings and components for construction and industry field	400 tons / year
Production of various types of metal molds and respective fittings	20 tons / year
Production of various sizes of flap wheels used in metal-polishing process	3 tons / year
Design, construction, installation and maintenance services for stainless steel tanks and pipe systems	15 tons / year
Fabrication of machine parts in production lines in service of industry, food and medical fields	10 tons / year
Production, construction, installation of gas equipment, food equipment, medical equipment, industrial equipment: vacuum cleaners equipment, conveyors equipment, air conditioner equipment, rolling and cleaning equipment, various types of pumps, tanks, etc.	50 tons / year
Production, construction, installation of environmental related equipment: waste water treatment plants, waste incineration plants, waste recycling centers, clean water purification stations, industrial waste treatment area and water supply and drainage systems	20 tons / year
Production of construction scaffolds	10 tons / year

#### **OPERATING MARKET**

- Producing, assembling and processing various kinds of stainless steel fittings used in the construction industry for leading companies in Japan.
- Producing standardized molds and spare machine parts used in Japanese, Taiwanese markets.
- Implementing the design and installation of medium and large scale projects in Vietnam

#### **TARGET MARKET**

In addition to Japanese and Taiwanese markets, Vina Astec wishes to expand our market to other countries like America.



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### IMPORTING OF RAW MATERIALS

Import raw material from parent company and foreign makers

#### **CUTTING AND MACHINING**

We have various specialized machines as well as automatic machines such as CNC lathes and Machining Center. However, we also value the craftsmanship with manual machines.

#### **BURRING**

By making use of the burring process, pipe assembling can be done without the use of additional TEE fittings, which not only reduces leakage and strain, but also brings down the total cost of piping, and simplifies the cleaning process and installment of the whole process line. At Vina Astec, we can deal with various sizes of caliber (up to 350A size).

**OUR** 

**TECHNOLOGIES** 

& **PROCESSING** 

**CAPACITIES** 

#### WELDING

We are using both manual and automatic welding machines to weld stainless steel fittings and other custom-made products



#### **BUFF POLISHING**

For the polishing process, we are using machines such as the automatic pipe polishing machine and the automatic steel plate polishing machine, which were designed and manufactured in Japan.

#### **EXPORTING**

Finished products are exported back to Japan or used in customers' construction sites in Vietnam



#### **CLEANING**

For the cleaning process, we are conducting pickling (degreasing cleaning). BA pipe cleaning and EP pipe cleaning.



### **ELECTROPOLISHING (EP)**

Thanks to EP, stainless steel products will be covered with a layer of chromium-rich passive film, and the coefficient of friction of metals is reduced at the same time.





#### INSPECTION

Regarding the visual inspection of each process, we have set up a standardized accreditation system and we also provide training so that constant and precise judgment can be made.

## OUTSTANDING PRODUCTS

At Vina Astec, we apply a scientific, transparent management method and effective production line that helps us minimize errors and create high-precision products.



> 3K Clamp



> Pipe Hanger



> 2D Clamp



> Fittings



> Tee ends Ferrule



> Cross ends Ferrule



> Tee ends Weld



> 90° Elbow both end Weld



> 45° Elbow both end Weld



> Reducer both end Weld (Concentric)



> Reducer both end Weld (Eccentric)



> Polished Cutting Pipes

# VINA ASTEC's **COMPETITIVE ADVANTAGES**

- > Ability to offer the **whole process**: From cutting, pressing, welding, bending, burring, electropolishing, to cleaning and pickling.
- > Having **unique machines and Electropolishing (EP) System** designed by our staff and Japanese experts in order to process and manufacture hi-quality products.
- > EP for large products like tanks used in pharmaceutical plants



> Flap Wheel



- > Ability to respond to customers' requests in **Japanese**, **English and Vietnamese**
- > Having quality staffs trained in Japan
- > Getting support and consultancy from Japanese experts about technologies and products



> Vina Astec Plant